



ONEAMERICA®

Annual Bonus Incentive

Effective Dates: 1/1/2023 - 12/15/2023

- Available for new business with all OneAmerica product lines
- Qualifying Product Lines: Term Life & AD&D, STD, LTD and Lump Sum Disability

Eligibility for this reward requires:

- Sell a minimum of 10 lines of coverage and \$50,000 annualized new business premium; or
- A minimum of five lines and \$500,000 annualized new business premium

New business bonus requirements.

Requirement	Annual Premium	Bonus Percentage <i>(paid on annualized premium)</i>
10 LOC and \$50,000	\$50,000 - \$499,999	4%
5 LOC and \$500,000	\$500,000 and up	6%
10 LOC and \$1,000,000	\$1,000,000 and up	8%
20 LOC and \$2,000,000	\$2,000,000 and up	10%

Example

Broker C adds 25 lines of coverage and \$2,000,000 in new premium

Bonus Percentage:
 $10\% \times \$2,000,000 = \$200,000$
Annual Bonus

Note: Annual premium will be capped at \$500,000 per line of coverage. New Business is a new group with new lines of coverage or an inforce group adding a new line of coverage only.