



INDIVIDUAL DENTAL PLAN

Broker Bonus Incentive



Brokers affiliated with Morgan White Group who are appointed with Guardian can *earn an additional \$25* for every Guardian individual policy sold during the program period!

Program runs from October 1 to December 31. In addition to your standard monthly commission, you will receive \$25 for every Guardian individual dental plan sold during the program period. Bonus is paid after the program ends.

Effectuated policies	Earned bonus	Standard commission
5	$\$25 \times 5 = \125	Plus your standard commission
20	$\$25 \times 20 = \500	Plus your standard commission
50	$\$25 \times 50 = \$1,250$	Plus your standard commission
100	$\$25 \times 100 = \$2,500$	Plus your standard commission

Terms of the program:

- Bonuses are paid as described above unless premium payment has not cleared. Bonus payments are issued only after bank clearance.
- Applies to plans sold through the InsuranceForEveryone platform and is not applicable to plans sold through the government exchanges.
- All compensation under this bonus program is subject to applicable tax reporting rules.



BROKER SERVICES

A division of Morgan White Group

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This information is for Broker Use Only. Not for use with, or distribution to the general public.

The bonus incentive does not apply to on-exchange policies. Monthly and annual commissions are estimated based on a national average \$600 premium per policy. Actual commission depends on the specific plans and their premium. Guardian will provide Morgan White Group associates with production reports. Morgan White Group is responsible for disbursing commissions and bonus payouts.

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