



INDIVIDUAL DENTAL PLAN

Broker Bonus Incentive



Brokers affiliated with Morgan White Group and appointed with Guardian can earn a *\$50 bonus for every Guardian Individual Dental plan sold*, in addition to their standard monthly commission.

Eligible policies must have an effective date between **September 1 and December 1, 2026**.
Bonus payments will be issued after the program ends.

Effective policies	Earned bonus	Standard commission
5	$\$50 \times 5 = \250	Plus your standard commission
20	$\$50 \times 20 = \$1,000$	Plus your standard commission
50	$\$50 \times 50 = \$2,500$	Plus your standard commission
100	$\$50 \times 100 = \$5,000$	Plus your standard commission

Terms of the program:

- Bonuses are paid as described above unless premium payment has not cleared. Bonus payments are issued only after bank clearance.
- Applies to plans sold through the InsuranceForEveryone platform and is not applicable to plans sold through the government exchanges.
- All compensation under this bonus program is subject to applicable tax reporting rules.



BROKER SERVICES

A division of Morgan White Group

1-877-759-5728

brokerservices@morganwhite.com

This information is for Broker Use Only. Not for use with, or distribution to the general public.

The bonus incentive does not apply to on-exchange policies. Monthly and annual commissions are estimated based on a national average \$600 premium per policy. Actual commission depends on the specific plans and their premium. Guardian will provide Morgan White Group associates with production reports. Morgan White Group is responsible for disbursing commissions and bonus payouts.

Guardian® is a registered trademark of The Guardian Life Insurance Company of America® (Guardian), New York, NY. © Copyright 2026 The Guardian Life Insurance of America